

# THE HANDOUT OF MY PRESENTATION



WWW.PHILIPKEIL.COM



## DEAR PASSENGERS

Thank you for flying with me. I am glad if you liked my keynote speech.

Wishing you much inspiration with the handout and always  
'Happy Landings',

Philip Keil



Personal recommendations are the best advertising.

I would be very grateful for a Google review of my presentation. It only takes two clicks if you use this link:

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## TEAMWORK | ERROR CULTURE | EMPOWERMENT

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### COURAGE TO MAKE 'SURVIVABLE' MISTAKES

Give everyone in your crew the chance to make survivable mistakes in order to grow. That creates a team culture of trust. Because errors are human. A chain of errors is deadly.

### FLYING YOU ONLY LEARN BY FLYING

Pilots switch roles after each flight. Those who claim accountability must give their crews the opportunity to do so. Every captain needs people on board telling him what he needs to know. Not what he wants to hear.

### "WE ALWAYS DID IT LIKE THAT"

Teams often fail due to 'Captain's Syndrome', which results from steep hierarchies and rigid routines. Leaders should constantly change perspectives and act as 'Pilot Monitoring'.

*»A bad decision is better  
than no decision.«*





## LEADERSHIP | CHANGE-MANAGEMENT | CONFIDENCE

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### FLY THE AIRCRAFT!

What is really important? Those who know their 'fly the aircraft,' keep calm and maintain a clear focus, when it gets turbulent. Being well-prepared means having clear priorities.

### "I WAS SURE I COULD DO IT"

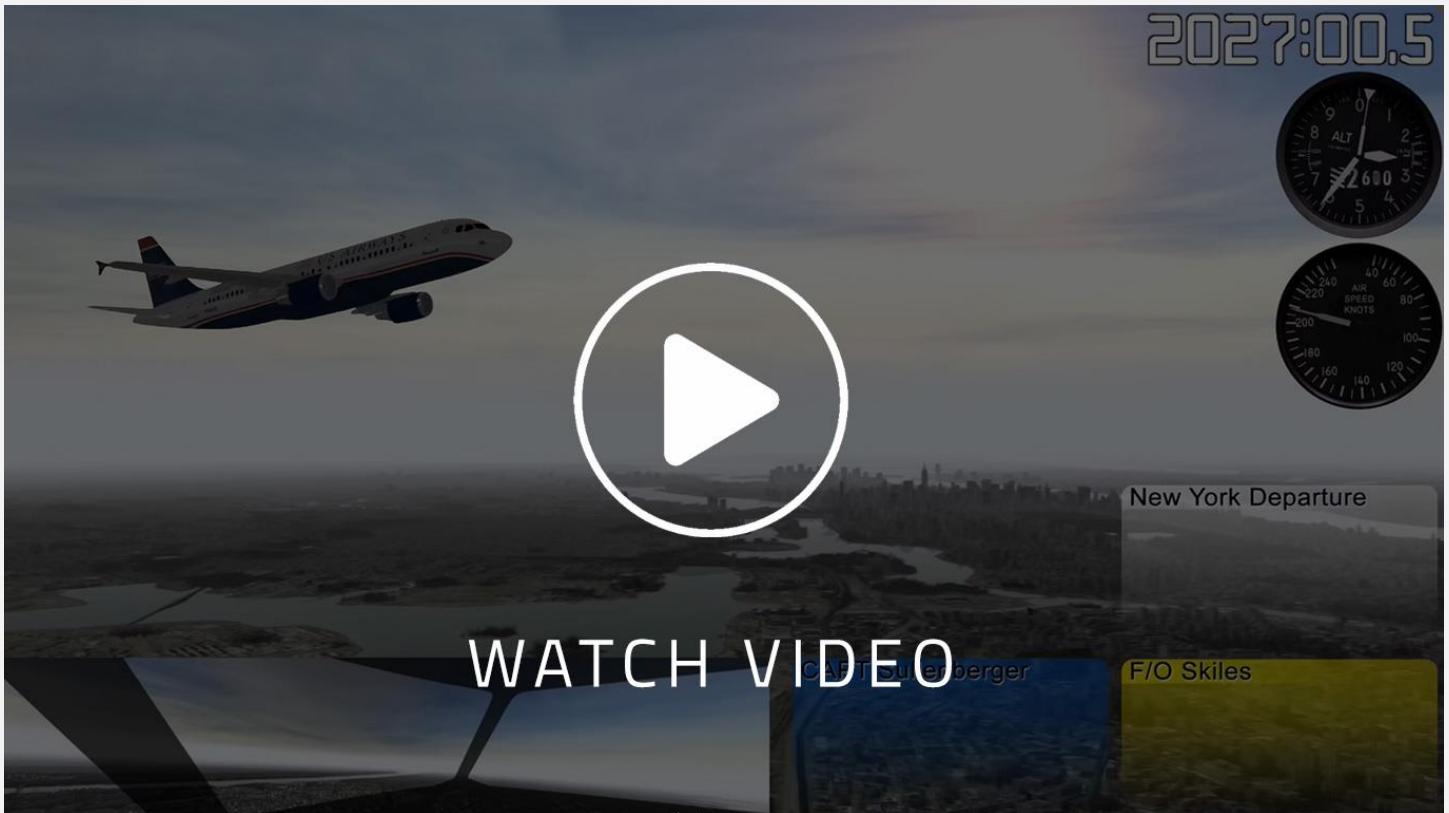
Captain 'Sully' gained confidence in the many 'Decision Points' in his career: "My entire life I've been trained for this very moment." Growth always takes place beyond the comfort zone.

### THE CREW MAKES THE DIFFERENCE

Those who want to reach their goals must reach people. Sully knew that left on his own devices, he could not save a single life. Leadership also means stopping silo-thinking and doing whatever it takes to help a team reach its full potential.



*»Confidence is the fuel for success.  
Confidence changes everything.«*



## DECISION-MAKING | COMMUNICATION | RESILIENCE

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### YOU CAN'T PULL OFF THE ROAD

Neither in the cockpit nor in life do things always go according to plan. No matter how good the plan is. Pilots train changing situations. The first step to a good decision is to accept the situation.

### PILOT OR PASSENGER?

Whenever we take a firm stand and move forward, we make ourselves assailable. But pressure is a privilege. We're pilots in whatever we do each and every day.

### THE INNER COMPASS

Numbers, facts and procedures are important. But no checklist will make the decision for you. A good decision requires both, our ratio and the courage to follow your inner voice.

*»You don't always get applause for making bold decisions.«*





**PHILIP KEIL** ✈

PILOT KEYNOTESPEAKER



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## MORE IMPULSES FROM PHILIP KEIL

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### VIDEOS IN ENGLISH



### VIDEOS IN GERMAN



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# VITA PHILIP KEIL

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## PILOT

**In 2003**, at the age of 22, Philip Keil is among the youngest airline pilots in Germany. He completed more than 9,000 flying hours on four continents.

**In 2009** a routine flight in Africa with almost 200 people on board turns into an immediate emergency. Philip Keil can control the situation and manages to land the airplane safely. Only days later, he is back in the cockpit.



## KEYNOTE SPEAKER

**Since 2014** Philip Keil treads the boards as keynote speaker all over Europe.

**Since 2017** he has ranked among the international 'TOP100 Excellent Keynote Speakers'. In over 20 countries in Europe and Asia, he has reached tens of thousands of people with his keynotes.

**In 2019 and 2020**, Philip Keil was nominated as Germany's 'Keynote Speaker of the year' for the Red Fox Award.



## AUTHOR

**In 2016**, Philip Keil publishes his first audio book. **In 2019**, his book 'You are the pilot!' is launched. It is about confidence and reaching goals. In 2021, 'You are the pilot!' is published as audio book worldwide in more than 50 online stores and streaming platforms. **In 2022**, his third audio book 'The inner compass' follows. Topics: The power of intuition for important decisions.



## EXPERT ON TV

**Since 2016**, Philip Keil has been an aviation expert on TV. His expertise from decades as airline pilot and author makes him a much sought-after interview guest on TV, radio and for various podcast formats.

He has regular appearances for TV channels like ZDF, RTL, Pro 7, Sat.1, WELT and ntv.



## FAMILY PERSON

**In 1981**, Philip Keil was born in Munich, Germany. **Since 2012**, he is married to his wife Lisa. **In 2016**, their daughter Maria was born. **In 2019**, their second daughter Valerie was born. **In 2021**, their third daughter Ludovika is born. Philip Keil lives with his family in Kirchheim, close to Munich.